A seamless journey for SaaS and Digital Businesses

Start right with Microsoft

EVALUATE

All the information you need, at your fingertips, to identify the right platform and make the right partnership decisions:

Take time to evaluate:
- Azure service/architecture options
- The options available for Azure Marketplace
- All technical skilling offerings
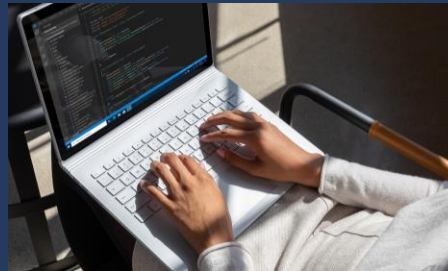- The support and resources available for migration

GET STARTED

Get started quickly and ensure you're positioned for success. Everything you need to do is signposted below:

How to get started:
- Onboard to MPN
- Onboard to Azure
- Set up as a business account
- Set up cost governance
- Configure Azure Advisor to optimise your Azure deployments
- Ensure you understand the recommended architecture via the Architecture Center

BUILD

Create a solid plan so that you reduce any risk during development and/ or migration with the following steps:

Considerations during the build stages:
- Deploy enterprise-scale landing zone for small enterprise
- Implement source control, continuous integration and delivery pipelines
- Complete detailed architecture
- Perform well-architected framework review
- Design billing/metering strategy

PUBLISH

Ensure successful deployment, launch to market and the smooth running of operations with Microsoft:

What's the right approach?
- Deploy production environment to landing zone
- Perform security review
- Implement customer metering strategy and create a Marketplace offer which streamlines transactions
- Launch to market

GROW

Follow our tried and tested processes to accelerate your go-to-market and product innovation:

How can I grow my business?
- Achieve IP co-sell
- Expand channel strategy through Cloud Solution Providers
- Extend to Teams
- Extend to Power Platform / Dynamics 365
- Extend with AI / ML / cognitive services
- Annual cost optimisation and well-architected framework review
- Product roadmap ideation / design thinking

A seamless journey for SaaS and Digital Businesses

All the resources you need for your journey to success

EVALUATE	**GET STARTED**	**BUILD**	**DEPLOY + PUBLISH**	**GROW**

MUST HAVES

Evaluate the defined Azure Learning path
- Azure Fundamentals Learning Paths

Start DevOps Engineer Expert Certification
- Microsoft Certified: Azure Administrator Associate

or

- Microsoft Certified: Azure Developer Associate

Complete DevOps Engineer Expert Certification
- Microsoft Certified: DevOps Engineer Expert

Build great solutions with the Azure Well-Architected Framework

Maximise support, stats and security
- Creating an Azure Support Request
- Monitoring usage and availability
- Manage Security Operations
- Get Marketplace Transactable

Enhance foundations for continued business growth
- Develop apps for Teams
- Build Dynamics 365 Finance and Ops apps

GO DEEPER

- Explore Technical Cloud Training Events
- Create your own learning path on Microsoft Learn

- Introduction to the Microsoft Azure Well-Architected Framework
- Create cloud native apps with Azure and open-source software

- Build great solutions with the Microsoft Azure Well-Architected Framework – Learn
- Develop apps with the Microsoft Graph Toolkit

- Publishing Consultation (5 hours) – Advisory hours to help with Marketplace Publishing
- Cloud-native security operations with Azure Sentinel
- Implement Microsoft Identity

- Create apps, chatbots, flows and more with Microsoft Dataverse and Teams
- Get started with development in Microsoft Dynamics 365 Business Central