

Our Al Journey in Finance





Microsoft Finance examples: Al-enabled projects and their impacts

Quote to cash

- Case categorization and summarization
- Late payment and dispute prediction
- Smart cash application
- Intelligent dunning
- Customer service chat tool
- Invoice error detection

22%

48%

60%

reduction in case handle time

reduction in time from quote to deal

contracts with errors flagged within first 10 days

Record to report

- Reconciliations: Auto approval
- Reconciliations: Anomaly detection
- Close query management
- Journal entry preparation
- Write first draft of Financial Statements
- ProcedureFlow
- Intelligent comments

50%

48%

100%

reduction in contract review time

balance sheet transactions auto-reconciled accuracy of inventory reserve calculation

Tax & treasury

- Single source cash forecast
- VAT tax return filing
- Direct Income Tax audit prep
- Bank account reconciliation
- Financial sector risk scanning

22%

- Macroeconomic analysis
- Document review

75%

time savings in reduction in bank reporting and account compliance reconciliation processes

97%

reduction in tax file preparation for audits

Planning & analysis

- Financial insights
- Machine learning forecasting
- Variance analysis
- Data reconciliation
- Earnings summaries

50%

99%

20%

average reduction in forecasting time

average forecast accuracy

reduction in data reconciliation time



Procure to pay

- Procurement data insight acceleration
- Supplier search
- Sourcing strategy recommendation
- Supplier compliance certification validation
- Case summarization
- Invoice payment automation
- Streamlining expense reporting

25% 70% 70%

faster insights on supplier contract data

reduction in expense report volume

reduction in time to process invoices

Risk management & compliance

- Journal entry anomaly detection
- Audit and investigations briefing tools
- Expense policy checks
- Quarterly review testing
- **Knowledgebase Management** System
- Risk-based ranking
- Deal document inspection
- Insights and action report

50% 23%

11pt

time savings in anomaly detection deal compliance

time savings per review

increase in deals processed without errors or holds

Initial insights from our Al journey

Culture



- Celebrate small wins
- Recognize change agents who foster a growth mindset
- Reward risk-takers and showcase their workEnd-to-end system thinking is required
- Foster collaboration across teams





Process



- Be outcome based to drive business value
- Set and communicate a clear vision
- Find patterns and solve globallyDigitize and optimize processes
- Digitize and optimize processes with most hand-offs and bottlenecks
- Start small, deliver quick wins, capture learnings, then scale
- Continuous improvement
- Choose the right LLM for the right job

Data



- You don't need to touch the system of record
- Having clean, unified data is more important than ever
- Align financial and non-financial metrics
- Involve all leaders in the data governance process
- Rely on teams closest to the process to create the data requirements
- Leave a data trail to eliminate black box concerns

Security & Compliance



- Security and compliance are non-negotiables
- Ensure data governance policies are in place early
- Ensure AI principles policies are in place early
- Establish security models and audits to proactively monitor processes
- Start with human-aided validation before enabling full scale automation