

Deal document inspection

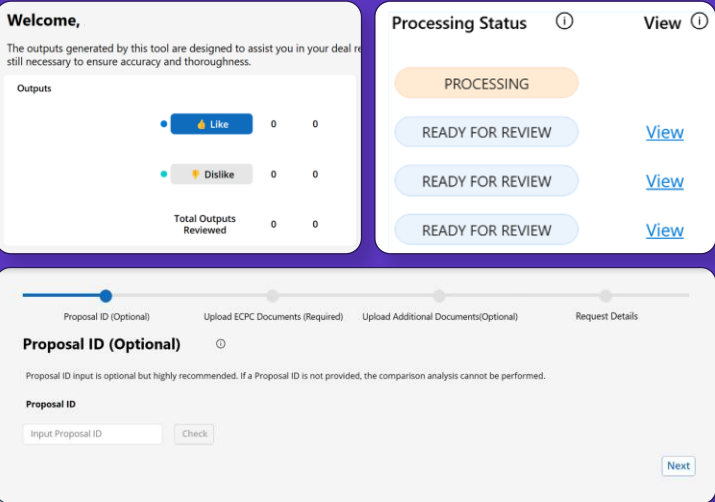
Solution Overview

The Deal Document Inspector tool supports the Secondary Review Desk (SRD) execution of deal reviews by:

Expediting the extraction and translation of data fields and supporting deal documents

Compares data fields from internal and external documents

Flags inconsistencies, invalid data fields, and/or missing data



Business Use Case

The Secondary Review Desk (SRD) provides additional compliance due diligence for Microsoft's Commercial Licensing sales deals, including reviewing key deal documents like Purchase Orders, Tender, etc. which are often lengthy, unstructured, and in local languages. Reviews of these documents are manual and time consuming, comprising over 50% of total deal review time.

Benefits

- First of its kind AI solution designed to support regulatory compliance functions
- Prioritization of realized capacity to focus on large complex deals, address new and emerging risk areas, and drive early engagement with field sellers
- Improve employee experience by replacing manual, low value tasks with automation

Key Results

6,500 hours

annual time savings

23%

time-reduction per deal review

Technology

- Azure AI Search
- Azure Open AI Service
- Azure Document Intelligence
- Azure Blob Storage
- Azure Key Vault
- Azure Function Apps and Azure App Service

Time taken

Launched in 3 months
(6 weeks to PoC + 3 weeks for end-to-end solution in production)