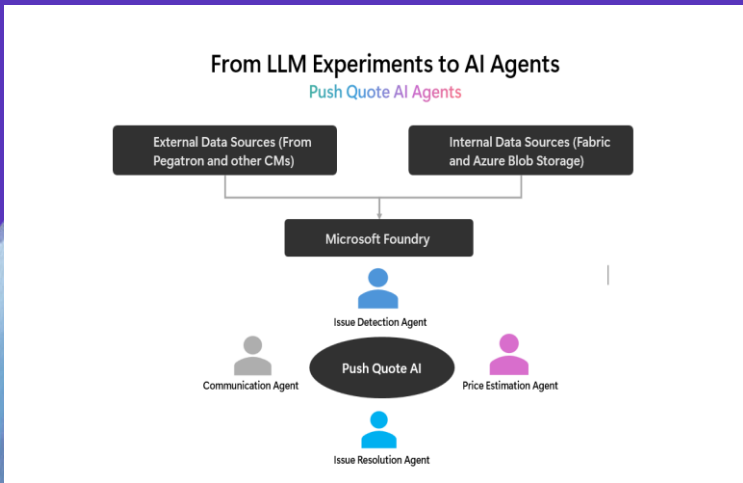


# Intelligent Quote Agent

## Solution Overview

Accelerates end-to-end pricing validation and issue resolution within the Push Quote process for finance analysts, sourcing managers, and business partners, key capabilities include:

- Continuously monitors millions of pricing and bill-of-material relationships to proactively identify discrepancies, trigger corrective actions, and reduce reliance on manual audits.
- Validates pricing inputs in real time, improving precision and enabling early intervention.
- Standardizes how insights and actions are communicated, creating clear ownership across sourcing and finance while ensuring timely alignment and decision-making.



## Business Use Case

The Push Quote workflow is a critical pricing engine managing over 30,000 parts and \$5.5B in annual spend across the device supply chain. Historically, it relied on fragmented systems and manual processes to update and validate highly dynamic bill-of-material relationships. This created inefficiencies, delayed issue resolution, and increased exposure to pricing errors and financial surprises.

## Benefits

- **Efficiency Gains:** ~30% reduction in finance team effort, freeing capacity for higher-value strategic work
- **Accuracy:** Improved pricing accuracy, reducing large-dollar true-ups and unexpected financial variances
- **Speed to Value:** Faster detection and correction of issues, strengthening profit and loss accuracy
- **Speed to Insights:** Increased accountability and transparency across business partners, improving execution discipline
- **Return on Investment:** Scalable model that supports growing complexity without proportional resource increases

## Key Results

**6K hours**

Annual time savings

**\$8.5M**

Annual cost savings

## Technology

- Azure AI
- Azure AI Foundry
- Azure Machine Learning
- Azure Storage

## Time taken

Launched in 9 months