

# Value Acceleration Services

Empowering transformation with accelerated adoption of cloud solutions and deep technical expertise

## Your technical experts throughout your cloud journey

Built upon the robust foundation of Microsoft Intellectual Property, coupled with our deep product expertise and proven methodologies, our Value Acceleration Services provide you with the flexibility to choose the engagement model that best aligns with your company's needs.

Whether you are seeking immediate results or a more comprehensive, long-term strategic collaboration, our Microsoft-led engagements are designed to accelerate outcomes across your key solutions, ensuring you get the most from your technology investment.



### The power of value acceleration

As your business transforms, so must your systems, your processes, and the skills of your people. Value Acceleration Services provide a relationship-based solution that helps you achieve long-term success by ensuring successful deployments, reducing mission-critical downtime, and optimizing your key Microsoft services to drive outcomes you need most.

#### Plans cover many focus areas, including:

- AI
- Analytics
- Culture and Cloud Experience
- Copilot
- Dynamics 365
- Fabric
- GitHub
- Microsoft 365
- Microsoft 365 Apps for Enterprise
- Power Platform
- Security
- Server Migration
- Teams Phone
- Well Architected
- Viva Glint



### Accelerated adoption of cloud solutions and deep technical expertise

#### Designated Engineering

Enable and optimize your technical solutions with outcome-based engagements

#### Enhanced Designated Engineering

Maximize strategic impact across cloud solutions with targeted technical expertise

# Value Acceleration Services

Maximize the value of your Microsoft technology investment with two Value Acceleration Services plans to fit your unique needs

## Designated Engineering

Pre-packaged services that focus on a single workload delivered by a technical advisor over the course of weeks or a few months



### Assess and plan

Gather information through an expert-led 'fit gap' analysis that defines current and future state to identify technical and operational issues.

### Upskill and design

Upskill your team on key concepts, design principles, and patterns through workshops to document the solution and validate design against technical and business requirements.

### Configure and implement

Implement identified recommendations to remove technical and operational blockers that hinder your solution enablement and/or optimization.

## Enhanced Designated Engineering

Flexible engagements for cloud solutions success, delivered by a designated, technical advisor over the course of one or more years



### Assess and envision

Assess your needs and environment with an expert-led vision of capabilities to support desired business outcomes and reduce future issues.

### Define and implement

Define an effective delivery plan by aligning your goals with our integrated approach focused on overcoming challenges through quality of delivery.

### Attain and adopt

Attain your outcomes through optimization and training to empower IT staff with increased independence and ongoing iterative service delivery.



Connect with your Microsoft team today to identify the right Value Acceleration Services plan for you